



## Office for People With Developmental Disabilities

KATHY HOCHUL  
Governor

THEODORE KASTNER, M.D., M.S.  
Commissioner

ROGER BEARDEN, J.D.  
Executive Deputy Commissioner

September 15, 2021

2022-2027 Capital District Residential Generator Maintenance and Repair Services in Albany, Rensselaer, Saratoga, Schenectady, Schoharie, Warren, and Washington Counties

### **Questions and Answers:**

Below is a compilation of the questions received for this bid. Questions that were repeated, or of a recurring nature, were consolidated. Thank you very much for your interest.

1. **Question:** Is Automatic Transfer Switch maintenance to be included in the proposal?

**Answer:** Yes. Please refer to Exhibit B - Residential Stationary Generator Semi-Annual Preventative Maintenance - Scope of Work Checklist for the maintenance specifications.

2. **Question:** Are there any bonding requirements? (bid bond, payment bond etc.)

**Answer:** No.

3. **Question:** Are there any License requirements?

**Answer:** It is each Contractor's responsibility to research, understand and comply with any licensing requirements within their service area.

4. **Question:** Are there any business registration requirements?

**Answer:** It is each Contractor's responsibility to research and comply with any Federal, State, County or other jurisdictional business registration requirements that may exist within the confines of their service area.

5. **Question:** Can you please share the most recent prior bid results/bid tabulation from the last time this bid was issued?

**Answer:** The table below provides individual bid components provided on the Cost Proposal Form by each Contractor who submitted a bid in the most recent, prior IFB release in 2016; IFB CAP 121516. Individual bid components were provided in lieu of a Grand Total Bid, as the scope of work has changed, and the number of units to be serviced has increased. The data provided is the most relevant, for comparison purposes.



**Office for People With  
Developmental Disabilities**

**KATHY HOCHUL**  
Governor

**THEODORE KASTNER, M.D., M.S.**  
Commissioner

**ROGER BEARDEN, J.D.**  
Executive Deputy Commissioner

<b>IFB CAP 121516 Participating Contractors</b>					
<b>Bid Components for 2016 Capital District Generator Maintenance &amp; Repair</b>	<b>*Cummins Northeast</b>	<b>**Weld Power Generator</b>	<b>Desco Enterprises Inc. dba Ambrose Electric</b>	<b>Ener-G Rudox Inc.</b>	<b>Siemens Industry Inc.</b>
<b>Cost Per Event</b>	\$399	\$292.50	\$395.00	\$500.00	\$733.96
<b>Regular Hourly Rate</b>	\$99.00	\$125.00	\$110.00	\$95.00	\$145.00
<b>O/T Hourly Rate</b>	\$148.50	\$187.50	\$165.00	\$142.50	\$217.00
<b>Federal Holiday Hourly Rate</b>	\$148.50	\$250.00	\$220.00	\$285.00	\$217.00
<b>Parts Mark-Up Percentage</b>	20%	20%	20%	10%	***40%

***\*Winning bid. \*\*Bid was disqualified. \*\*\*Be Advised-Current IFB parts mark-up is not to exceed 20%***

Respectfully,

Kyle Newton, CMS 1,  
Contract Management Unit  
(845) 877-6821 ext. 3219  
(845) 877-3044 (fax)  
[jennifer.k.newton@opwdd.ny.gov](mailto:jennifer.k.newton@opwdd.ny.gov)